

**LCS Board Meeting**  
**10:00 AM, Thursday, October 18, 2018**  
South Campus

**Members Present:**

President - Carole Wolff (1<sup>st</sup> term to 2020);  
Treasurer - Tim Boardman (1<sup>st</sup> term to 2019);  
Secretary - George Radford (1<sup>st</sup> term to 2020);  
Director - Virginia Pelzl (1<sup>st</sup> term to 2020).  
Director - Janis Sirany (1<sup>st</sup> term to 2019);  
Director - Mac Whyte (1<sup>st</sup> term to 2020);  
Director - Nick Hanson (1<sup>st</sup> term to 2019);

**Members Abent:**

Director - Philip Newbold (1st term to 2020);  
Director - Howard Feldstein (1st term to 2019);  
Vice President - Sandy Britton (1<sup>st</sup> term to 2019);  
Director - Elizabeth Ramirez (1<sup>st</sup> term to 2020);

Vacant positions

Director at large (2020);  
Director at large (2020);

**Also present:**

Executive Director - Terry Vidal.

- 1. Call to order:** President Carole Wolff called the meeting to order at 10:003 AM. There was a determination of a Quorum with seven of eleven voting members present.
- 2. Adoption of Agenda:** M/S/C George Radford/Tim Boardman to approve the October 18th, 2018 agenda. The Board unanimously approved.
- 3. Secretary's report:**

- Activer bank signatures are now up-to-date for new officers with the exception of Sandy Britton.
- Approval of September 20th 2018 Minutes: M/S/C George Radford/Virginia Pelzi to approve the minutes of the September 20th, 2018 Board meeting. The Board unanimously approved.

#### 4. Executive Director's August 2018 Board Report

##### Executive Director's September 2018 Board Report

	Current Membership	Previous report	+/-	<b>October 2017</b>	+/-
<u>Regular</u>	<u>2009</u>	<u>1973</u>	<u>+36</u>	<u>1758</u>	<u>+251</u>
<u>Senior</u>	<u>286</u>	<u>275</u>	<u>+11</u>	<u>245</u>	<u>+30</u>
<u>Student</u>	<u>1</u>	<u>1</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Business</u>	<u>5</u>	<u>4</u>	<u>+1</u>	<u>0</u>	<u>+5</u>
<u>Life</u>	<u>14</u>	<u>14</u>	<u>0</u>	<u>14</u>	<u>0</u>
<u>Honorary</u>	<u>1</u>	<u>1</u>	<u>0</u>	<u>1</u>	<u>0</u>
<u>Monthly</u>	<u>13</u>	<u>23</u>	<u>-10</u>	<u>46</u>	<u>-23</u>
<u>Total</u>	<u>2329</u>	<u>2291</u>	<u>+38</u>	<u>2065</u>	<u>+263</u>

Donations – Still no news on the probate of a bequest to the LCS..

Fund Development - The Directory has been sent to printer. LCS will receive a proof before final printing. Everything is on schedule to have it by mid November. Annual fund is in process. Terry Vidal spoke with a U.S. Consulate representative about the LCS's unsuccessful grant application. The meeting was very positive and is expected to open doors for further cooperation with the US Embassy in Mexico City and Guadalajara Consulate.

Community – Environmental education summit is postponed until mid January. Magazine plans still in process. DIF approached Terry to help with a psychology program. He is talking about how we can work with each other. Terry was invited and went to a Medical Tourism conference in Mexico City last month. Retirement tourism falls under medical tourism. Ajijic Fiestas Patria Committee was happy with the \$13,400 pesos earned from the event though it netted very little to go against other costs.

Campus - Terry requested a meeting next week with Nick Hanson and Carole Wolff.

Program – Terry Vidal and Gin Pelzi are reviewing a proposal to start a pottery studio on campus.

**5. Treasurer's report:** Tim Boardman, Treasurer.

**Month** Membership, donations, investment income and directory sales are ahead of budget; offset by programs & fundraising being behind budget. Surplus is within \$700 pesos of budget.

**Year to date** [YTD] LCS is now tracking slightly ahead of budget overall. Membership is ahead of budget, donations below and programs are catching up. Administration is 126 k below budget which helps the overall 86k ahead of budget YTD. Virtually unchanged from the previous month. If the remaining months continue close to budget, LCS is on track to make it's targets for the year.

M/S/C Tim Boardman/George Radford to accept the October, 2018 Board Report, Balance Sheet and other financial reports. Discussion. The Board unanimously approved. A public report is available in the LCS office.

**7. Standing Committee Reports:**

- **Audit Committee:** Philip Newbold, Chairperson who was not in attendance but reported no significant activity in the past month.

- **Campus Committee:** Nick Hanson, Chairperson.

Nick will meet with Terry Vidal and Carole to catch up on activity during his absence. A Campus Committee meeting is scheduled for early November.

- **Community Committee:** Sandy Britton, Chairperson who was not in attendance but reported.

Magazine production is proceeding on schedule. Help is needed with advertising. 30 more ads are required to cover the cost of production.

- **Finance Committee:** Tim Boardman, Chairperson.

Items were covered in the Treasurer's report above.

- **Program Committee:** Virginia Pelzi, Chairperson.

Virginia will present her progress at the next Board Meeting.

Mac Whyte has joined the Program Committee.

- **Fund Development Committee** George Radford, Chairperson.

### **Que Ganga**

Year-to-date net revenue is 82 thousand pesos versus a budget of 122 thousand. A shortfall of 40 thousand pesos or 33%.

### **Annual Giving Campaign**

The 2018 campaign promotion includes email blasts every two weeks, social media, Lakeside websites, the LCS website and printed collateral. Donations are being recorded in the CRM database.

### **Mexican Donatario Status and Amistad Canada**

At a presentation in Sept that Terry Vidal arranged we learned that Mexico has a similar approach to charitable status that Canada has. The FDC will set up a briefing with selected Board members to confirm an agreed LCS position on the desirability of pursuing Mexican donatario status and AMISTAD partnership.

### **American Consulate Grant to address campaign organization and task assignments.**

The LCS was seeking \$20,000 USD to fund enhancements to the current ESL program. Unfortunately we were not successful in qualifying. A follow up request for information was sent to the Consulate asking where our application was deficient and a list of the successful applicant(s). Feedback was encouraging and has led to other promising avenues on co-operative ventures in ESL with the Consulate.

### **8. New Business:**

No new business.

- Next board meeting date will be November 15th, 2018 at 10:00 AM in the South Campus Boardroom.

10. M/S/C Carol Wolff/Virginia Pelzi to adjourn the meeting. The Board unanimously approved adjournment at 11:30 AM.

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George Radford, Secretary

Date of Approval: November 15th, 2018

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Carole Wolff, President